## **REBRANDED LEAD GENERATION & CONVERSIONS**

Qualified leads are the lifeblood of service organizations & these creative campaigns drove leads & sales through the roof!

A creative rebranding strategy that focused on the critical emotional decision involved in making a roofing decision as well as micro-targeting campaigns to key categories including Churches, Synagogues, industrial buildings, hi-rise offices and more

- New Identity: "Roofing Redefined for YOUR Peace of Mind"
- Emotional Anchor: "Avoid The Threat of Roof Regret"
- Call to Action: "Schedule A Free Threat Analysis"
- New Evaluation Score: "Roof Reliability Rating"
- Direct Mail Campaign (Multiple versions)
- Telemarketing Action Plan/Script
- Best Practices/Lead Management Guide



